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# Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

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| In the Matter of   | ) | FCC 93-451 JAN 1 2 1994         |
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| Amendment of the Commission's                              | ) | GEN Docket No OFF THE SECRETARY |
| Rules to Establish New Personal<br>Communications Services | ) | RM-7140. RM-7175. RM-7618       |

To: The Commission

### CONSOLIDATED REPLY TO OPPOSITIONS AND COMMENTS TO PETITION FOR RECONSIDERATION

The Rural Cellular Association ("RCA"), by its attorneys and pursuant to Section 1.429 of the Commission's Rules, respectfully submits its Reply to the comments and oppositions of various parties to its December 8, 1993, Petition for Reconsideration of the Commission's "Second Report and Order" in Amendment of the Commission's Rules to Establish New Personal Communications Services, Gen. Docket No. 90-314, FCC 93-451 58 Fed. Reg. 59,174 (1993) ("Second R&O"). The RCA limits its Reply to those parties' who propose modifications to the Commission's rules for the provision of Personal Communications Services ("PCS") which deviate from the Commission's statutory obligation under the Omnibus Budget Reconciliation Act of 1993 ("Budget Act") to ensure rapid deployment of PCS to rural areas and meaningful opportunities for rural telephone companies to participate in the provision of PCS.

- I. In Order To Ensure The Availability of PCS In Rural Areas, Rural Telcos Should Be Exempt From The Cellular Attribution Rules.
- 1. The Commission's current cellular ownership attribution rules are arbitrary and capricious, especially when applied to

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rural telephone companies whose cellular interests cannot possibly be considered to represent undue market power. In light of the Congressional mandate both to ensure PCS availability in rural areas and to promote the opportunity for rural telephone companies to participate in this new service, and the acknowledged history of the successful deployment of sophisticated telecommunications services by rural telephone companies, the Commission should permit all rural telephone companies regardless of whether they have attributable cellular interests to provide PCS in their cellular service areas.

2. As noted by GTE,<sup>3</sup> the record clearly supports modification or elimination of the cellular eligibility standards for rural telephone companies. The Commission's established market approach ensures that PCS will be offered on a competitive basis and that allegations of potential anticompetitive behavior are not

See Budget Act, Section 309(j)(3).

See Petition for Reconsideration of RCA at p. 4.

<sup>&</sup>lt;sup>2</sup> Congress specifically ordered the Commission to award licenses for new technologies, including PCS, in a manner that promotes the following objectives:

<sup>1)</sup> the development and rapid deployment of new technologies, products, and services for the benefit of the public, <u>including those residing in rural areas</u>, without administrative or judicial delays; and

<sup>2)</sup> the promotion of accessibility of new technology to the public by avoiding excessive concentration of licenses and by disseminating licenses among a wide variety of applicants, including small businesses, rural telephone companies, and businesses owned by members of minority groups and women.

<sup>&</sup>lt;sup>3</sup> Comments of GTE at p. 2.

supportable.<sup>4</sup> Additionally, McCaw Cellular Communications, Inc. ("McCaw") depicts how illogical spectrum warehousing by cellular carriers is in its Comments.<sup>5</sup> The RCA agrees with McCaw's assessment that the tremendous auction costs and onerous build-out requirements along with potentially as many as six PCS licensees is a sufficient deterrent to spectrum warehousing.

With regard to rural telephone companies, both MCI and General Communications, Inc. ("GCI") choose to ignore both the basic nature of rural areas and the significant issue of service deployment when focusing on the purported "pro-competitive" benefits of rendering cellular carriers ineligible in rural areas.6 Contrary to these assertions, rural telephone companies, regardless of the nature or amount of their cellular interests, are not in a position to frustrate competition. Rural telephone companies provide the best, if not the only, hope to ensure that rural areas enjoy the benefits of PCS. The RCA submits that the licensing design adopted by the Commission guarantees a competitive framework. Consequently, any additional, arbitrary entry barriers are needless and should be discarded, especially when such restrictions will prevent the Commission from successfully carrying out its Congressional mandate. Accordingly, the RCA restates its position, as supported by the record in this proceeding, that the

<sup>4 &</sup>lt;u>Id</u>.

<sup>&</sup>lt;sup>5</sup> Comments of McCaw Cellular Communications at p. 3.

<sup>&</sup>lt;sup>6</sup> MCI Opposition at p. 15; Comments and Opposition of GCI at pp. 7-8.

eligibility of qualified rural telephone companies to participate in the provision of PCS should not be subject to <u>any</u> cellular ownership restrictions.

### II. Shortening The PCS Build Out Requirements Will Ensure That PCS Comes To Rural America.

- 4. The record reflects agreement with the RCA's position that the benchmark service requirements, which are not based upon geographic coverage, will result in the concentration of serving more densely populated areas to the disadvantage of rural populations. The RCA's proposal to modify the rules to require all PCS licensees to relinquish their rights to any unserved portion of the market at the end of the seventh year of the license period fulfills the Congressional mandate to ensure service to rural America.
- 5. MCI incorrectly cites to the RCA's proposed modification of the rules as an example of <u>de jure</u> elimination of the PCS construction deadlines when, in fact, the RCA seeks to hold PCS licensees' "feet to the fire" in an effort to ensure that service does reach rural areas prior to the end of the initial ten year

The <u>Second R&O</u> requires that service benchmarks be met to retain licenses. One-third of the population within each market area must be served within five years of licensing; two-thirds within seven years; and ninety percent of the population must be served within ten years of being licensed. <u>Second R&O</u> at ¶ 134.

<sup>&</sup>lt;sup>8</sup> See Petitions for Reconsideration filed by Alliance of Rural Telephone and Cellular Service Providers pp. 5-6; Columbia Cellular Corporation p. 5; Duncan, Weinberg, Miller & Pembroke p. 3; Pacific Bell and Nevada Bell pp. 5-6; MEBTEL pp. 2-3 and National Telephone Cooperative Association ("NTCA") pp. 8-10.

license term. The RCA believes that MCI, having not participated in the cellular RSA build-out process, is simply not familiar with the small miracles rural telephone companies have achieved in bringing cellular service and other new technologies to sparsely populated areas. In contrast to MCI's assertions, the RCA reminds the Commission that the process of providing telecommunications services to rural areas can only continue to occur if rural telephone companies are allowed the meaningful opportunity to participate in the provision of new services in rural areas.

## III. PCS Licensees Should Be Given The Ability To Partition Their Markets.

6. The RCA's proposal to formalize the rules to include the provision to partition PCS markets as a method of meeting the Congressional mandate to ensure prompt delivery of service to rural areas which otherwise would await build-out requirements or perhaps never receive service is generally supported by the record. Those parties opposed to allowing the partitioning of PCS markets do not object to the indisputable public interest benefits which would result from adoption of a partitioning policy. Rather, these

MCI Opposition at pp. 17 - 18.

Service Corporation at pp. 9-10; Opposition to Petitions for Reconsideration of Citizens Utilities Company at pp. 10-11; Comments of McCaw Cellular Communications, Inc. at p. 23. See also Petition for Reconsideration of U.S. Intelco Networks, Inc. at p. 7; Petition for Reconsideration of the Alliance of Rural Area Telephone and Cellular Service Providers at p. 2; Petition for Reconsideration of Columbia Cellular Corporation at p. 2.

parties are engaged in unfounded speculation as to its influence on licensees and the licensing process, rather than the associated public interest benefits -- rapid deployment of service.

- For instance, Nextel Communications, Inc. ("Nextel") 6. confuses the interests of the public with the business interests of potential licensees by arguing that speculation in licenses will occur if partitioning is allowed because it could "inject additional variables into the initial auction process complicate the development of an orderly aftermarket."11 statement inappropriately and selfishly assumes that the Commission is to give the same consideration to the business interests of potential PCS licensees as it gives to the public interest. this case, the public interest is served by ensuring nationwide deployment of PCS. Furthermore, the RCA observes that adoption of a partitioning policy will provide even more concrete and uniformly available information to participants in the auction process than would otherwise result from each participant's speculation about the shape and dynamics of the eventual "aftermarket." Accordingly, Nextel's argument should be disregarded by the Commission.
- 7. MCI opposes partitioning, arguing that "excessive" partitioning will increase the complexity and cost of coordinating frequency use and avoiding interference. 12 The number of cellular market areas which have been partitioned attest to the fact that

Nextel's Opposition to Petitions for Reconsideration at p. 13.

 $<sup>^{12}</sup>$  MCI Opposition at p. 4.

the burden to frequency coordinate is not a relevant cost concern. Again, MCI, having not participated in the provision of cellular service in rural areas, clearly does not understand the importance and relevance of permitting partitioning. Congress had the foresight to protect rural constituents by mandating that rural areas be ensured the prompt delivery of new technological services. Partitioning would be instrumental in assuring that those living in rural areas obtain service. Consequently, MCI's speculative, unsupported argument should be ignored by the Commission.

- 8. MCI also speculates that partitioning is susceptible to manipulation and could facilitate avoidance of the buildout rules. MCI is once again engaging in pure conjecture, and completely ignores the fact that full compliance with existing build-out rules will result in denial of service to rural areas. Furthermore, abuse of the Commission's processes and willful evasion of licensee obligations may be dealt with under existing Commission rules and procedures. It would be an abuse of the public trust to formulate rules which serve MCI's purpose and result in denial of service to rural communities across the country, especially when relief to the issue raised by MCI already exists.
  - 9. General Communication, Inc. ("GCI") argues that

According to internal FCC records, over 77 RSA cellular markets have been partitioned into smaller license areas. Some of these markets have been subdivided into as many as six separate license areas proving that coordinating frequency use and interference avoidance between systems is not a real cost concern.

MCI Opposition at p.4.

partitioning is not in the public interest because it would result in multiplicity of very small, possibly incompatible systems. 15 While the RCA agrees that partitioning may result in a greater number of independent systems than would otherwise develop, there is no indication whatsoever that these systems would be "incompatible." In fact, the Commission may take notice of the fact that the history of cellular partitioning disproves that theory. Moreover, rural cellular carriers have consistently demonstrated their ability, given the existence of market demand, to ensure seamless service delivery. 16

10. Most importantly, GCI ignores, as do the other opponents to partitioning, the special circumstances of more rural areas, dooming them to an eventual "trickle-down" of services designed to meet the needs of the larger metropolitan areas. These and other opponents' comments reflect a pervasive, and perhaps conscious, reluctance to acknowledge the ability and dedication of rural telephone companies to meet these challenges and ensure that the communications requirements of rural areas are met. Having no evidence on the record that partitioning will disserve the public, the Commission should formalize liberal partitioning policies to ensure the provision of PCS to rural areas.

Comments and Opposition of General Communication, Inc. at p. 15.

It is incongruous that, with respect to the issue of partitioning, GCI conveniently chooses to disregard the public interest inherent in quickly deploying national service, the very point which GCI unyieldingly supports and employs as the justification for its opposition to any modification of build-out requirements. <u>Id</u>. at pp. 13-14.

#### IV. CONCLUSION

11. Congress has explicitly defined the public interest as requiring special regard to and accommodation of the needs of rural America. It has recognized the desirability of fostering participation by rural telephone companies in the provision of PCS. The RCA, therefore, respectfully submits that adherence to the Congressional mandate through the modification of the rules as urged by the RCA will best serve the public interest.

Respectfully submitted,
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#### Certificate of Service

I, Nicola A. Chenosky, of Kraskin & Associates, 2120 L Street, NW, Suite 810, Washington, DC 20037, hereby certify that copies of the foregoing Consolidated Reply to Oppositions and Comments to Petition for Reconsideration were served on the 12th day of January, by first class, U.S. mail, postage prepaid, to the following:

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